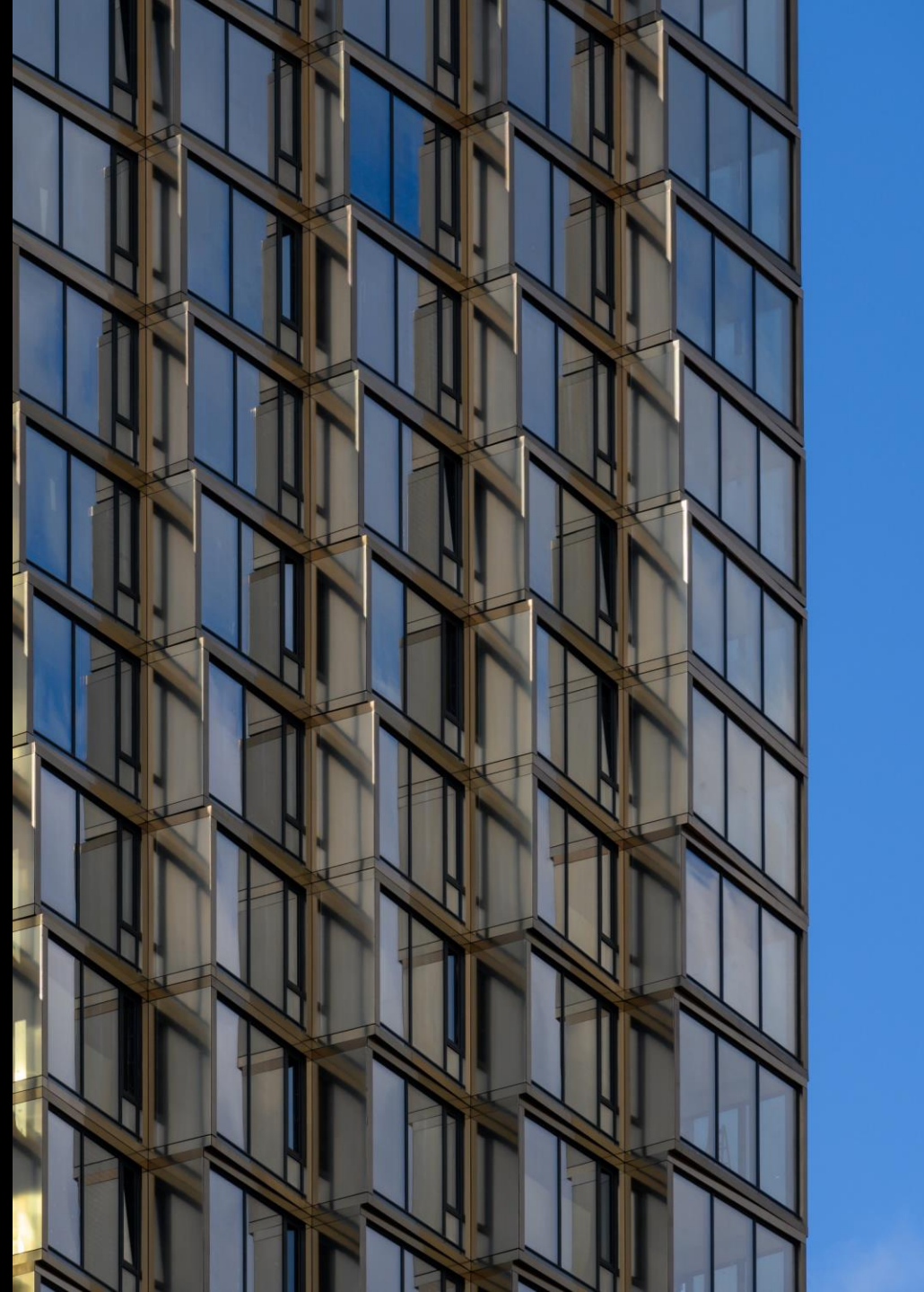


FINANCIAL RESULTS

1H 2026





As for 30.06.2026

28 PROJECTS

Completed in Moscow
and Saint Petersburg

25 YEARS

On the real
estate market

3,1 MLN SQ M

Put into
operation

1,5 MLN SQ M

At construction
and design stage

A- .ru A-(RU) ru A-

High credit ratings according to
the national rating scale

KEPT (ex-KPMG)

Auditor
since 2012



PROJECTS

As for 30.06.2026

⤴ The area of projects under constructions

452 thnd sq m

⤴ The area of projects at the design stage

~1 000 thnd sq m

⤴ The area of completed projects

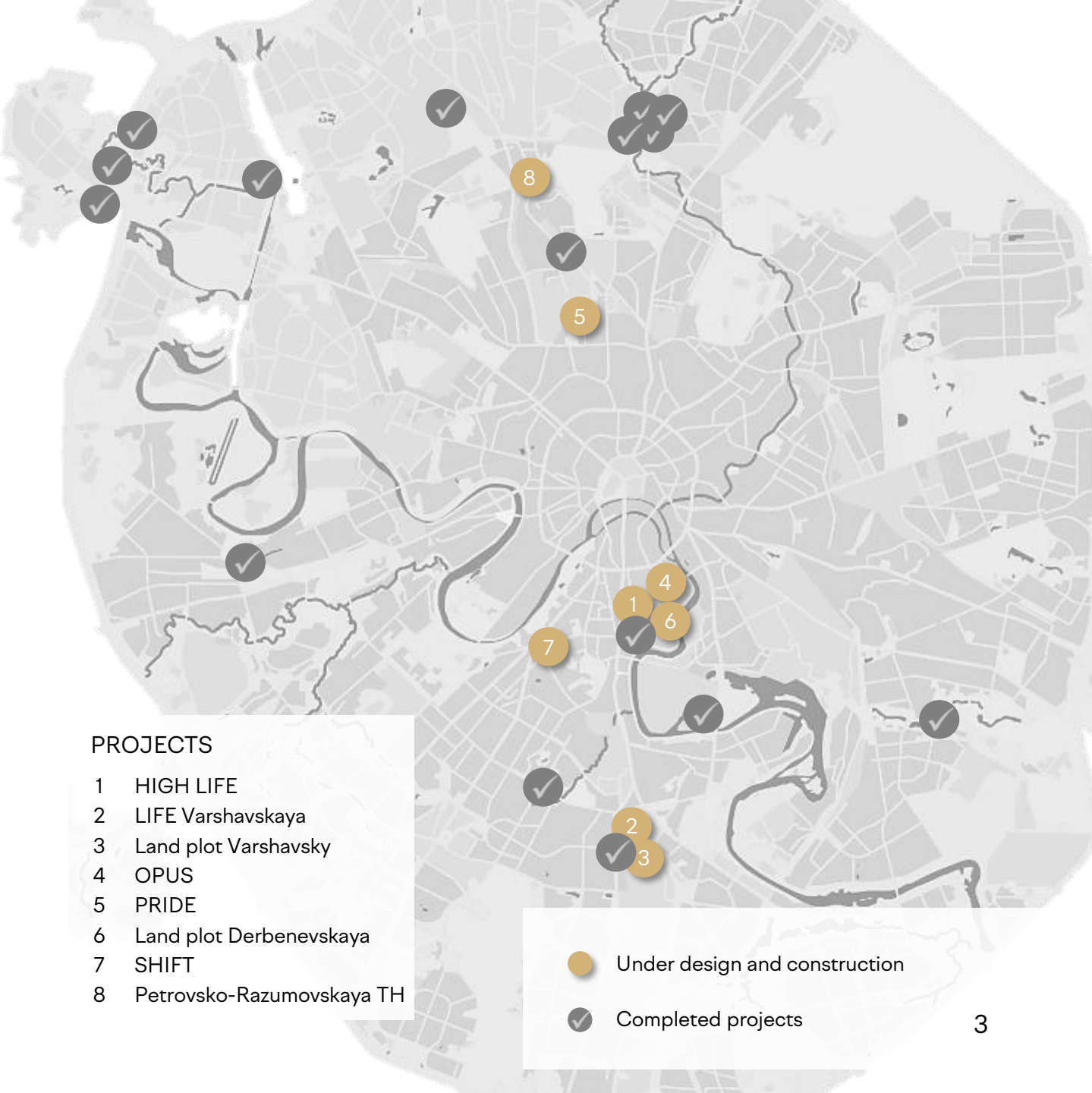
MOSCOW
2 481 thnd sq m

SAINT-PETERSBURG
751 thnd sq m

PROJECTS

- 1 HIGH LIFE
- 2 LIFE Varshavskaya
- 3 Land plot Varshavsky
- 4 OPUS
- 5 PRIDE
- 6 Land plot Derbenevskaya
- 7 SHIFT
- 8 Petrovsko-Razumovskaya TH

- Under design and construction
- ✓ Completed projects



CORPORATE GOVERNANCE

General shareholders meeting

└ Independent auditor (Kept, ex-KPMG)

Board of directors

└ Investment committee
└ Audit committee
└ HR committee and remuneration
└ Strategy committee

General manager

Management team

Ultimate beneficiary
Leonid Maksimov

BOARD OF DIRECTORS



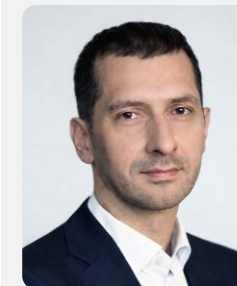
Leonid
Maksimov
Chair of the Board
Co-founder



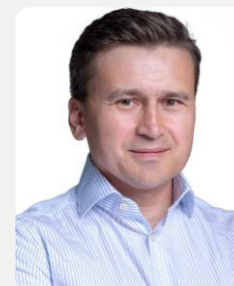
Aleksey
Miroshnikov
CEO



Ramil
Guliev
Business Development
Executive



Maksim
Gasiev
NED



Sergey
Polikarpov
NED



Andrey
Reus
NED



Andrey
Dementyev
NED

FINANCIAL RESULTS

According to the IFRS consolidated interim financial statements of the Group

1H 2026 1H 2025

+12%
31,7 28,2
billion rubles billion rubles
Revenue

9,5 11,0
billion rubles billion rubles
Gross profit

6,2 8,5
billion rubles billion rubles
EBITDA

30% 39%
Gross margin

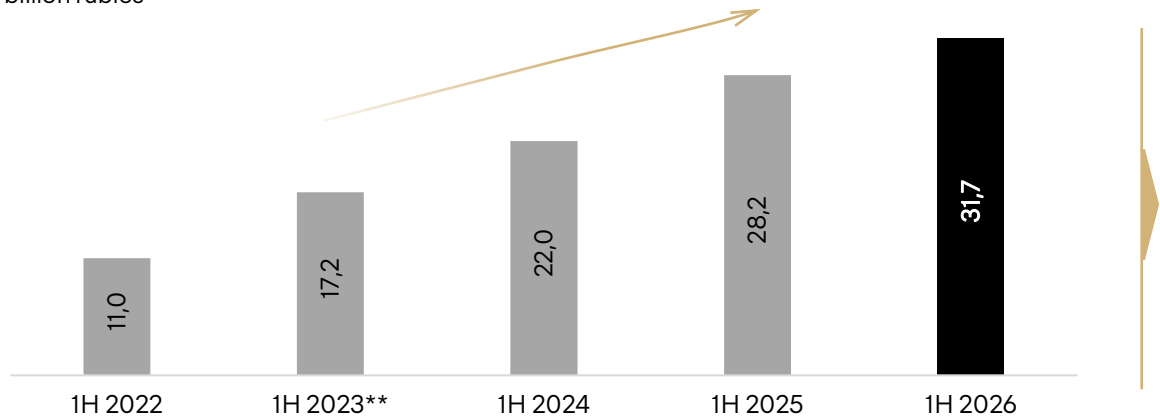
20% 30%
EBITDA margin



REVENUE

According to the IFRS consolidated interim financial statements of the Group

billion rubles



Group mostly recognize revenue under IFRS according to project's percentage complete.

In the first half of 2026, several projects reached the final stage of construction completion with high sales rates, which, in accordance with IFRS, led to higher amount of recognized revenue.

34 billion rubles Expected Revenue from already registered contracts as of 30.06.2026 will be recognized in the future.

1H 2025	Revenue billion rubles	Percentage Completion*, %	% Sale Completion*
HIGH LIFE	9,7	🟡	🟡
PRIDE	7,8	🟡	🟡
LIFE Varshavskaya 4	3,6	🟡	🟡
OPUS	3,4	🟡	🟡
OSTANKINO BP	2,0	🟡	🟡
SHIFT	1,3	🟡	🟡
Other	0,4		

🟡 Project with high completion stage/high sales completion (>80%)
🟡 Project with medium completion stage/medium sales completion (41%-80%)
* Percentage completion and % sale completion presented for projects' phase with active sales
** and proceeds from sales of investment property

1H 2026	Revenue billion rubles	Percentage Completion*, %	% Sale Completion*
HIGH LIFE	7,4	△ 🟡	△ 🟡
PRIDE	4,6	△ 🟡	△ 🟡
LIFE Varshavskaya 4	5,3	△ 🟡	△ 🟡
OPUS	10,7	△ 🟡	△ 🟡
OSTANKINO BP	0,0	△ 🟡	△ 🟡
SHIFT	3,3	△ 🟡	△ 🟡
Other	0,3		

🟡 Project with low completion stage/low sales completion (<41%)
△ The change of percentage completions or sales completion as for 30.06.2025 comparing to 30.06.2024 was more than 10%

REVENUE AND GROSS MARGIN

According to the IFRS consolidated interim financial statements of the Group

REVENUE BY TYPES

8%

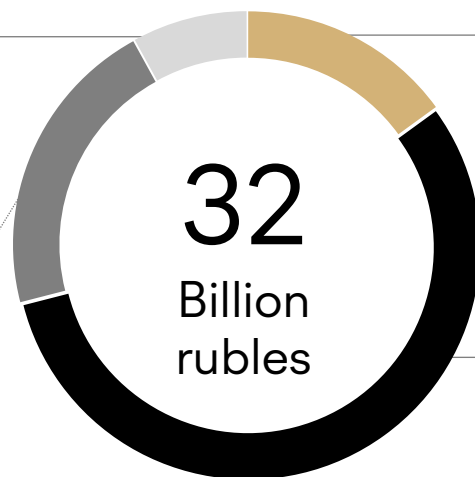
Other real estate

6% as for 1H 2025

21%

Commercial
real estate

19% as for 1H 2025



15%

Business class
residential real estate

11% as for 1H 2025

56%

Premium and elite class
residential real estate

64% as for 1H 2025

GROSS MARGIN

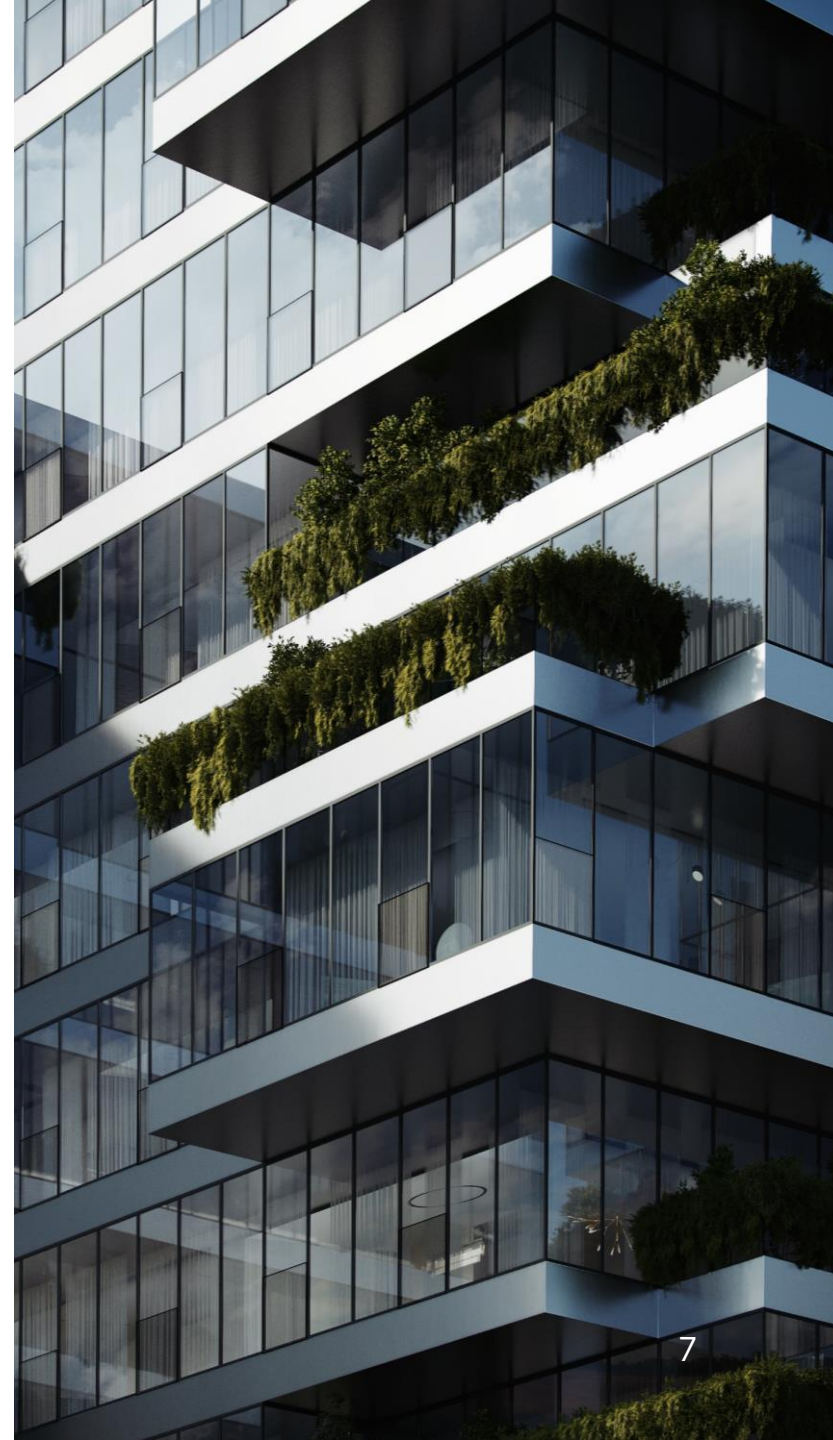
30%

1H 2026

39%

1H 2025

Reconception and revision of the finishing budgets of certain projects, as well as features of accounting of social facilities that will be transferred to the city subsequently, led to decline in gross profit margin in the first half of 2026. Such facilities have low margin but remain an integral part of the Group's strategy – building schools, kindergartens and public spaces alongside residential units. The Group creates comfortable and fulfilling living environment that truly deserves to be called home.



DEBT LOAD

According to the IFRS consolidated interim financial statements of the Group

NET DEBT

Billion rubles	31.12.2025	30.06.2026
Corporate debt (incl. bond loans)	3,3	7,8
Project financing	118,6	113,1
Other	0,7	1,5
Total debt	122,6	122,3
Cash	4,6	4,5
Escrow balance	86,6	76,0
Net corporate debt*	-1,3	3,3
Net debt*	31,4	41,8

* Net corporate debt = corporate debt - cash
Net debt = total debt - cash - escrow balance

DEBT LOAD

Net corporate debt*/EBITDA LTM

31.12.2025 30.06.2026

-0,1x -----> **0,2x**

As of June 30, 2026, corporate debt remained at historically low level. In March 2026, the Group issued its first-ever "Green" bonds.

Net debt*/EBITDA LTM

31.12.2025 30.06.2026

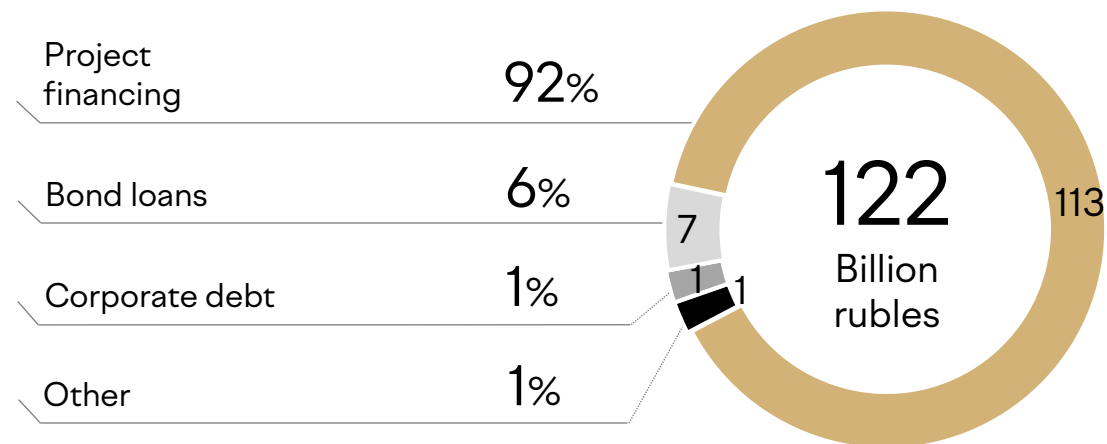
1,4x -----> **2,1x**

The change in debt load index as of June 30, 2026, compared to December 31, 2025, was driven by the raising of financing and rising costs of projects in early stages of implementation, for which no escrow funds have accumulated yet, as well as the issuance of "green" bonds.

DEBT

According to the IFRS consolidated interim financial statements of the Group

TOTAL DEBT STRUCTURE as for 30.06.2026



In the first half of 2026, the Group fulfilled its obligations on all bonds issues on time and in full. As of 30.06.2026 the bond debt consist of 2 bond issues.

0,4 billion rubles Paid as a coupon income for 1H 2026

92% 97% Secured loans
1H 2026 1H 2025

Quality of loan portfolio: about 90% of total debt of the Group presented by secured loans.

80% 47% Long-term debt
1H 2026 1H 2025

Group has a comfortable payment plan: more than 80% of loan portfolio consist of long-term debt. Also the mostly part of short-term debt is consist of project financing for projects is scheduled to be commissioned within the next 12 months. The amounts to be repaid are fully secured by escrow balances.

82 billion rubles Unused limit of credit lines as for 30.06.2026

HIGHLIGHTS 1H 2026

● PIONEER

- PIONEER has issued green bonds with a total volume of rub 4.6 billion. This issuance was the first green bonds issued in the Group's history and the first such issuance by a residential real estate developer in the last three years.

● ERZ.RF

- PIONEER has entered the TOP-3 Russian developers that have delivered more than 1 million sq m of residential space over the past decade. A commemorative diploma was awarded by the analytical portal ERZ.RF during the annual Russian Construction Week.

● RBC

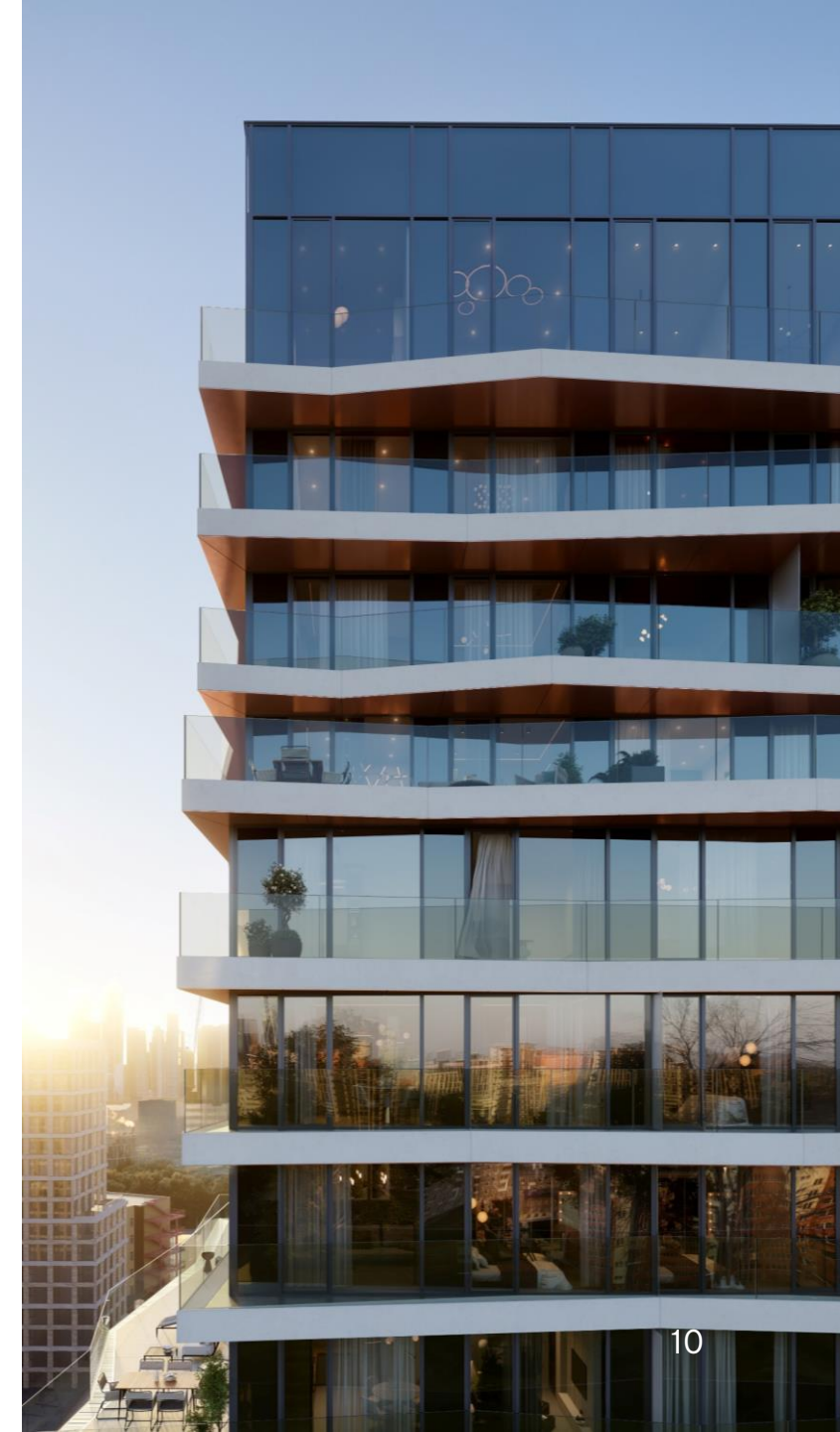
- PIONEER has been ranked among the TOP-3 office real estate developers, according to research by RBC Market Research.

● PRIDE

- PIONEER has received official approval for the commissioning of the first phase of the PRIDE premium family residential area in the Maryina Roshcha district.

● HIGH LIFE

- HIGH LIFE by PIONEER has been named a winner of the international Real Estate Property Awards (REPA) in the Urban Real Estate category.



PROFIT & LOSS STATEMENT

According to the IFRS consolidated interim financial statements of the Group

million rubles unless otherwise stated	1H 2025	1H 2026	Variance 1H 2026-1H 2025	Variance 1H 2026-1H 2025, %
Revenue	28 218	31 674	3 456	12%
Cost of sales	(17 171)	(22 173)	(5 002)	29%
Gross profit	11 047	9 501	(1 546)	-14%
Other income	203	224	21	10%
Administrative expenses	(1 306)	(1 656)	(350)	27%
Commercial expenses	(1 645)	(2 101)	(456)	28%
Other expenses	(72)	(38)	34	-47%
Results from operating activities	8 227	5 930	(2 297)	-28%
Financial income	811	1 119	308	38%
Finance costs	(9 021)	(9 796)	(775)	9%
Profit / (loss) before income tax	17	(2 747)	(2 764)	<-100%
Income tax income	79	405	326	>+100%
Profit / (loss) expenses for the period	96	(2 342)	(2 438)	<-100%

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Head of Corporate Planning
Department

Information for investors:
www.pioneer.ru/en/investors

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